

Ticketing Intern

Ticketing is a vital part of a sports team's success. The Ticketing intern is an outgoing, flexible, and detail oriented person. The ticketing intern is the first point of contact for guests entering the stadium, and it is critical that they are energetic, engaging, and display strong sales and service during interactions.

Qualifications

- Currently enrolled in college or recently graduated
- Sales Experience a plus
- Strong time management
- Excellent communication and customer service skills
- Fast Learner

Responsibilities

Before gameday

- Manage all season ticket holder packages
- Manage deliveries of season tickets to business partners
- Ensure the correct number of tickets are included
- Edit the tickets and making sure they are printed correctly
- Distribute pocket schedules and corporate season tickets around Duluth and surrounding areas

On Gameday

- Sell tickets, greets and directs guests to their respective places
- Organize will-call tickets day of game for ease of access on game day
- In charge of setting up and taking down ticket area,

After game day

- In charge of setting up and taking down ticket area
- Identify target markets and help generate ideas for selling,
- Supply excellent customer service when answering phone calls

And other duties as assigned to all interns.