



Mankato Softball

Member of the Northwoods League

Spring / Summer Internship Opportunity

Inside Sales Internship

January – August

Mankato Softball are looking to hire two inside sales interns for 2024. The position would start in February and would run through August. Mankato Softball interns will have the opportunity to work hands-on in vital roles within the organization over the course of the season. This position includes a stipend, and will be part-time from January to April, starting full-time in mid-May.

All home games are required workdays. Otherwise, Monday – Friday, during the hours of 9:00am – 5:00pm on non-game days. Expect to work some or most weekends from May – August. The hours will fluctuate based on the amount of home games each week. The hours can be as low as 40 on a non-game day week and increasing to 80+ on a home game-heavy week during the summer. There will also be some nights and weekends of preseason work to get ready for the season.

The hours will be long and will challenge your work ethic, but if you work hard, have a positive attitude, and enjoy the summer, this internship will be rewarding. Our staff are people with great connections that will provide you with an exceptional reference if you prove yourself a valuable employee; they will be lifelong connections for you in the sport industry. Mankato Softball are looking for passionate, self-motivated individuals striving to go above and beyond to fill these positions, and ultimately create the best experience for our fans:

Inside Sales Internship

Candidate must be self-motivated, organized, and possess strong verbal and written communication skills, along with baseline technology skills

Priorities

- Generating new clients
- Sales including renewals of all Mankato Softball ticket packages
- Cold and warm calling local prospects
- Communicating with season ticket holders regarding ticket renewals, seat placement, etc.

Other Responsibilities

- Helping with daily office operations including answering phones, responding to emails, organizing etc.
- Managing ticket booth on gamedays
- Setting up and managing ticket operations on gamedays
- Ballpark clean-up and gameday tasks (once ticket booth is closed)

To Apply: Please send a resume and cover letter through email to: Mankatosoftball@gmail.com or by mail to: 1219 1/2 Caledonia Street Mankato, MN 56001.